



Unleashing the Power of Nonprofits



2026

MEMBERSHIP

BENEFITS GUIDE



BoardStrong

Because Governance Matters



Council Services Plus

Insurance Solutions for Today's Nonprofits



Good Causes

Fiscal Sponsorship and More

MAIN OFFICE: ALBANY REGIONAL OFFICES: NYC AND POUGHKEEPSIE

1-800-515-5012

www.nycon.org

info@nycon.org

WELCOME TO nycon

New York Council of Nonprofits (NYCON) promotes a vibrant nonprofit sector across New York State through advocacy, education, and leadership.



Megan Allen, CEO

We are a 501(C)(3) statewide association who works together with our members, community representatives, and funders to enhance the quality of life in the communities across our state.

We also work in close partnership with government officials (federal, state, and local) to educate them on how to directly assist their nonprofit constituencies.

Core Values

- **Collective Power:** We leverage our strengths for transformative impact.
- **Fairness:** We promote equitable outcomes.
- **Inclusion:** We build a space where everyone feels seen, heard, and supported.
- **Innovation:** We are forward moving and responsive to the changing needs of society.
- **Integrity:** We are reliable and accountable.
- **Knowledge:** We learn from each other.
- **Sustainability:** We advance enduring solutions for nonprofits and their communities.



A Family of Services Working Together
to Serve the Nonprofit Community



BoardStrong

Because Governance Matters



Council Services Plus

Insurance Solutions for Today's Nonprofits



Good Causes

Fiscal Sponsorship and More

MEMBERSHIP DUES

Based on your organization's most recent annual operating budget

| Budget | Dues |
|----------------------------------|----------|
| Under \$25,000 | \$60.00 |
| Over \$25,000 to \$50,000 | \$80.00 |
| Over \$50,000 to \$500,000 | \$130.00 |
| Over \$500,000 to \$1 Million | \$160.00 |
| Over \$1 Million to \$2 Million | \$225.00 |
| Over \$2 Million to \$3 Million | \$325.00 |
| Over \$3 Million to \$5 Million | \$425.00 |
| Over \$5 Million to \$7 Million | \$550.00 |
| Over \$7 Million to \$10 Million | \$600.00 |
| Over \$10 Million | \$700.00 |

Learn more about the support and services available to you!

Register for a Membership Benefits Orientation
www.nycon.org/news-events/events

WHAT'S INCLUDED

NEW THIS YEAR



Executive Director resources and access to coaching at exclusive rates.



Answers to quick questions through our website, email or phone.



30 minutes of consulting with NYCON staff



Access to nonprofit attorneys, and experts in financial management, capacity building, governance, leadership and more at reasonable rates



Monthly Webinars and access to an extensive recording library



Exclusive discounts including products like Budget and Cashflow Tool Kit and events like Camp Finance & the NYCON Summit



Training, resources and newsletters from the **National Council of Nonprofits**

and so much more

YOUR MEMBERSHIP MAY BE COVERED:



Human Services
Leadership Council
of Central New York



MUSEUM ASSOCIATION
OF NEW YORK



COUNCIL OF AGENCY EXECUTIVES
together we're better



NEW YORK
STATE OF
OPPORTUNITY
Council on
the Arts



SOUTHERN ADIRONDACK
LIBRARY SYSTEM

Cloudsplitter
Foundation



NYCON partners with associations and funders across New York State who will cover or significantly discount NYCON membership for their members, affiliates or grantees. Ask your association representative if they cover NYCON benefits.

**This list refers to previous association members and may not reflect our current membership*

NYCON EVENTS:

Members-only preferred rates available!



a day of connection,
inspiration,
and collaboration

NYCON SUMMIT

April 20, 2026, Albany, NY For more information visit <https://www.nycon.org/news-events/summit>

Look forward to a visionary keynote and engaging sessions to networking opportunities and innovative ideas shared by peers across New York State. *New this year*, NYCON will host a lobby day on April 21, 2026.



executive
director
leadership
retreat

EXECUTIVE DIRECTOR LEADERSHIP RETREATS

May 13-15 or August 19-21, 2026 For more information visit [nycon.org/news-events/ed-retreats](https://www.nycon.org/news-events/ed-retreats)

For an executive director with less than five years of experience, this program offers practical training in nonprofit leadership is tailored to engage participants in organization-specific conversations with both instructors and peers, incorporating real-world elements to explore nonprofit sector challenges and opportunities.

25th ANNIVERSARY CAMP FINANCE®

CAMP FINANCE

October 7-8, 2026, Bolton Landing, NY For more information visit [nycon.org/news-events/camp-finance](https://www.nycon.org/news-events/camp-finance)

Celebrating its 25th Anniversary, Camp Finance is an annual two-day retreat for executive directors, financial staff, board members, practitioners, fundraisers, marketing and communications staff, development staff and more.

Attendees can expect to leave the conference with new insights, strategies, and tools to help them navigate the complex financial landscape of the nonprofit sector.

NYCON SERVICES: CAPACITY BUILDING

NYCON provides a wide array of high quality, affordable solutions. With thousands of members, we work to build the capacity of organizations and communities to enhance the quality of life through responsive, cost-effective services. These services include:

- Governance and Board Building
- Fiscal Sponsorship Services
- Financial Management
- Fund Development Planning
- Human Resources and Executive Transitions
- Legal Assistance, Document Filing and Corporate Compliance
- Community Needs Assessments
- Organizational Design and Management Assistance
- Program Development and Evaluation
- Strategic Restructuring and Affiliations
- Strategic Planning Facilitation

Contact our Membership Office for more information at membership@nycon.org or 800-515-5012 ext. 126.

How Much Do NYCON's Consulting Services Cost?

- Consulting services are often exclusive to NYCON members
- Rates for consulting services are \$175+ per hour.
- Rates for attorney-led legal assistance start at \$250 per hour.

Need Assistance Funding a Capacity Building Project?

Financial support for capacity building services may be available thanks to our generous funding partners including the New York Council on the Arts, The Scriven Foundation, The Dyson Foundation, The Farash Foundation and more. Be sure to inquire with our experts.

NYCON SERVICES: ONLINE RESOURCES

NYCON Member Dashboard

NYCON Members can create their own Member Dashboard Account. This benefit is available to each member organization's staff and board list. The Member Dashboard holds our vast Resource Library, Recorded Webinar Library, and allows members to submit free job postings, register for free/discounted events at the member rate, and update their organization information if needed.

Budget and Cash Flow Toolkit

Designed with the needs and resources of small to medium sized nonprofits in mind, NYCON's Chief Fiscal Officer and staff designed a valuable tool for developing a streamlined, compliant, and easy to understand budget.

\$299 for NYCON Members

\$399 for Nonmembers

Nonprofit Job Board

Free to NYCON Members, submit open positions at your nonprofit to post on our Nonprofit Job Board. Posting is easy: log into your Member Account and click Post Job Opening.

FREE for NYCON Members (\$50 per post for non-members)

GrantStation Discount

GrantStation offers nonprofit organizations, educational institutions, and government agencies the opportunity to identify potential funding sources for their programs or projects. They also mentor organizations through the grantseeking process.

NYCON Members pay \$139/year for GrantStation

(Normally \$699)

Corporate Partner Directory

NYCON Members have access to a listing of organizations that have chosen to partner with NYCON to provide additional services to nonprofits. Some Corporate partners also provide discounts for NYCON Members.

Contact the Membership Office for more information at
membership@nycon.org or 800-515-5012 ext. 126.



Council Services Plus

Insurance Solutions for Today's Nonprofits

The mission of Council Services Plus is to provide quality service, comprehensive coverage, and competitively priced insurance and employee benefits to nonprofits and related organizations in a manner that strengthens the work of the New York Council of Nonprofits and the nonprofit community.

Insurance and employee benefit products include but are not limited to:

- Directors and Officers (D&O) Liability Insurance
- Dental Insurance Plan
- Basic Term Life Insurance
- Vision
- Flexible Spending Account (FSA) Program
- Health Reimbursement Arrangement (HRA) Program

Including products available exclusively to NYCON members

- Health Insurance
- Commercial General Liability Insurance (CGL) - Professional, Property, Abuse, etc.
- Contents and Property Coverage
- Commercial Auto Liability
- Worker's Compensation
- Insurance Consulting and Assessments
- Special Events Coverage
- Cyber Security/Liability
- Student/Volunteer/Participant Accident Insurance
- Volunteer Disability Benefits
- Statutory Disability (DBL) and Paid Family Leave (PFL)
- Unemployment Savings Program
- Long Term Disability (LTD)
- Employee Assistance Program (EAP)
- ...and more



Contact Eric Laughlin at elaughlin@councilservicesplus.com
877-501-4277 ext. 128 for more information.



BoardStrong

Because Governance Matters



BoardStrong is a comprehensive board building solution providing board recruitment, education and development services. High-touch, personalized board placements, access to BoardStrong's digital board matching and education platform, and a team of expert board trainers and facilitators.

Visit boardstrong.org to learn more.



Good Causes

Fiscal Sponsorship and More



Good Causes provides fiscal sponsorship, employee administration and a temporary home for programs in transition to emerging charitable groups in New York State and nationwide. Good Causes has worked with many respected New York and national grantmakers and successfully administered federal, state, and local governmental grants on behalf of its clients.

Visit goodcausesinc.org to learn more.